



Real Estate Negotiations

Hosted by: Greater Metro West Association of REALTORS®
1901 Martin Drive #100, Weatherford, TX 76086

When: May 23, 2022

Time: Registration 8:30 am
9:00 am to 12:00 pm

Instructor: Brent Lancaster

This class is a remote course

You will have your choice to take this CE course from home or at the GMWAR office. Space is limited if you choose to take from the GMWAR office.

In order to participate and receive CE for the courses you will need access to a laptop or computer with the capability of running a Zoom meeting with a microphone and camera, reliable internet service, access to the email address on file with the Association to send and retrieve course materials as PDFs and the ability to digitally save any course materials/evaluations to send back to GMWAR via email. These courses will be monitored by a GMWAR staff member to ensure attendance

Registration Form

Name on TREC License

TREC License #

Primary Phone

e-mail address

Courses & Fees Real Estate Negotiations

Cost: \$30.00

3 CE Credit Hours

Course #PENDING

Let's discuss the purpose of a negotiation. We'll cover what is required from the client and the agent for a successful outcome. This course will explore personal negotiating styles and how to recognize that of your counterpart. Finally, we will uncover an array of tools, tips, and techniques to help master the art of a negotiation for the real estate transaction.

Registration form due by May 18, 2022 to secure your registration

Please call 817.596.5010 for credit card payment instructions

Payments may be mailed to:



GMWAR

1901 Martin Drive #100

Weatherford, TX 76086

Provider #0001

CE Credit

The day before the event you will receive a class Zoom link and instructions on how to identify yourself on the Zoom call.

Special services

If you require special accommodations to participate, please let us know at least three days prior to the course and attach a written description of your needs.

Refund/cancellation policy

No Refunds will be given on cancellations 5 days prior to the course.

To Register

Fill out this form and e-mail to :
assist@gmwar.org

Or fax to:
866.867.8685

Questions???

GMWAR Staff
817.596.5010

