



News You Can Use

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Message from the President.....



Janet
Chism

Time flies doesn't it, at least for me it has. Here we are in the second month of the year already! Several of our committees have met in January and there are lots of great events scheduled over the next few months.

First, let's talk about Educational opportunities at GMWAR. Is your Real Estate License expiring soon? It is wise to complete the required hours at least 30-45 days in advance of your license expiration. This month at GMWAR there will be offered: TREC Legal Update 1 & 2 (you have to have these to renew), Discovering Commercial Real Estate, Pricing Strategies: Mastering the CMA, GRI: Advanced Contracts and a few others. Check the calendar on the next few pages of this newsletter or go the GMWAR website, www.gmwar.org to get the exact dates and times.



Our Annual TREPAC Bowling Tournament is scheduled for April 18th, 2019 at Film Alley, Weatherford. This sells out quickly, so if you are interested in being participating by being on a team, or Advertising on one of the lanes, you will need to move quickly and get registered now. Kathy Evans is the TREPAC committee chairman this year, so contact her or the association office for more information on how to get signed up.

If you missed our January quarterly luncheon you missed a very informative program on Cyber Fraud. Patty Ash, sales trainer and educator with Providence Title, presented the program. She gave some stats on how easy it is for your passwords, e-mails, faxes, wires, etc. to be hacked. For example, an 8-digit password can be hacked in about a second! The safest password contains 15 characters or more and takes years to be hacked. This is because the more characters or digits you have the more possible combinations there are and so are much harder to hack. Also, note that there is a new TAR Form #2517 entitled "Buyers & Sellers Beware: Criminals are targeting real estate transactions. Don't be a victim of wire fraud." Thank you, Patty for taking time to come and present this valuable information. '



In the next couple of weeks several from your GMWAR leadership will be attending the annual Texas REALTORS® Winter Meeting in Austin. We will be attending various meetings addressing topics like Technology/MLS updates, Governmental Affairs updates, and other industry trends. We will report back to you when we return.

Also – just a note: The annual Texas REALTORS® Conference will be held in Fort Worth this year. Numerous education classes and the latest and greatest tools for our industry will be displayed at the Expo. Mark your calendars for September 12-15 and watch for more information in your Texas REALTORS® magazine. I would love to see a good turn-out of our GMWAR members at this event.

Be sure and mark your calendars to attend our GMWAR Mixer at Boo-Rays in Hudson Oaks on Feb. 21st, from 5-7. This is great way to get to know other REALTORS & Affiliate members of our local association. Hope you will come join us.

3rd Annual Bowling Tournament

April 18, 2019 Film Alley—Weatherford

Team Registration now open

\$50 per player — 5 player teams

Includes shoes, ball & buffet

1st bowling shift — 5:15pm to 7:00pm

2nd bowling shift — 7:00pm to 9:00pm

Deadline to Register—April 8 — unless sold out



Advertising Sales Available

Lane Advertising—\$200.00

Includes a sign identifying the advertiser at the lane, 2 buffet tickets and recognition in the GMWAR monthly newsletter

Buffet Advertiser — \$100.00

Includes the advertisers name on the Buffet Sponsor Sign and 1 buffet ticket and recognition in the GMWAR monthly newsletter

First come First serve..... Pick out your lane with your Advertising Purchase agreement.

Deadline to purchase your advertising is April 1, 2019 (unless sold out prior to that date)

Contact the GMWAR office for your Team Registration Form or your Advertising Purchase Agreement

817.596.5010 Carolyn@gmwar.org

A real estate license holder may receive up to four hours of continuing education elective credit per license period for attendance in person at a February Commission meeting.

To be eligible for the credit, current license holders must:

- Attend the meeting in person;
 - Attend the meeting from the start to the end of the proposed rules portion of the posted agenda;
 - Provide photo identification; and
- Sign in and out on the class attendance roster for the meeting

Meeting Details

02/11/2019 at 10:00 am

Stephen F. Austin Building, Room 170
1700 North Congress
Austin, TX 78701



Don't miss your day under the dome....March 26, 2019.

Make plans now to be in Austin, Tuesday, March 26, for REALTOR® Day at the Capitol. This day-long event is a show of force for the real estate industry and the centerpiece of Texas REALTORS® grassroots political advocacy.

REALTOR® Day at the Capitol is your opportunity to join thousands of other REALTORS® from across the state to make your voice heard-in person-at the state capitol. You'll meet with your lawmakers to discuss real estate-related issues that are critical to your business and to share the local impact that proposed legislation could have on your community.

Plus you'll enjoy a barbeque lunch at the Texas REALTORS® building, just across the street from the Capitol. *More details coming soon.* Contact the GMWAR office to sign up to attend.

CONTINUING EDUCATION



February 2019 Broadcast Class Schedule

- Feb 6 Discovering Commercial Real Estate
3hrs CE Credit \$30.00
1:00pm to 4:00pm
- Feb 13 Pricing Strategies: Mastering the CMA
8hrs CE Credit \$100.00
8:30am to 5:00pm
- Feb 19 TREC LU I
4hrs CE Credit \$40.00
8:30am to 12:30pm
- TREC LU II
4hrs CE Credit \$40.00
1:00pm to 5:00pm
- Feb 22 5 Strategies for Keeping Clients for Life
2hrs CE Credit \$20.00
1:00pm to 3:00pm
- Feb 27, 28, March 6 & 7
GRI: Real Estate Advanced Contracts
\$280.00
8:30am to 5:00pm daily

**Registration forms can be found on the
GMWAR website
Gmwar.org
Under the Calendar of Events**



**Member Mix
February 21
5:00pm—7:00pm**

201 Hudson Oaks Drive
Hudson Oaks, TX

**Appetizers provided by:
Shaundra Hardt**



Welcome New Members



- | | |
|-------------------|---|
| Joe Borjon | Century 21 Judge Fite |
| Christopher Cates | Cates Realty Group, Tier One, REALTORS® |
| Todd Clawson | King & Knight Realty |
| Clint Corey | Fathom Realty, LLC |
| Ray Farquhar | Slate Real Estate |
| Tomme Hartgrove | The Western Group, LLC |
| Karen Hinton | HBS Real Estate |
| Kate Hogan | Keller Williams Realty |
| Stacey James | The Real Estate Group |
| Brittany Jones | Clark Real Estate Group |
| Russell Rhodes | Berkshire Hathaway, Penfed Realty Texas |
| Kris Spain | Clark Real Estate Group |
| Tracy Turney | Terin Realty |
| Beth Wetsel | The Real Estate Group |
| Amy O'Bannon | Clark Real Estate Group |
| Carson Snyder | Living Real Estate Group |
| Sheila Dunagan | eXp Realty, LLC |
| Mallory Adkins | Century 21 The Hills |



- | | |
|-------------------|-------------------------------------|
| Twanna Greathouse | Excel Title Group-Payneduettra, LLC |
| Rhea Smith | First Financial Mortgage |
| Brittani Swilling | Providence Title |
| Stephanie Roehm | Rattikin Title |
| Reva Haskin | Mortgage Solutions Financial |



Matrix Improvements

Recent configuration changes:

- Improvements to Anti-spam handling for auto-email
- Rescheduling of some jobs handling to prevent conflicts
- Limit on Team member assignments increased to 50

New field added: Smart Home Features— App or Password Dependent

Additional Matrix enhancements that are in configuration and/or testing

- Improved Market Share Reports enable reporting at the firm level
- Enhanced Team configuration



GMWAR

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2019 Officers**President:**

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February Birthdays

1	Lindsey Ellsworth	Lone Star Ag Credit
2	Kirk McDonald	Kirk McDonald, REALTORS®
2	Stacy Riley	Eddleman-Riley Real Estate
2	Teresa Willhite	Morris Williams Realty
3	Brenda Blair	Keller Williams/Weatherford
5	Marc Bradberry	Anderson Realty Company
8	William Rice	Core Inspections
10	Cynthia Spencer	Weichert, REALTORS
11	Michael Lee	Premier Properties
12	Raymond Doyle	Prime Home Inspections
12	Theresa Loving	Terin Realty
13	Cheyenne Brown	Trinity Country Real Estate
13	Robert Hill	Alert Home Inspections
14	James Guinn	The Guinn Company
14	Janice Kincer	Possum Kingdom Real Estate
14	Lisa Templeton	Keller Williams/Weatherford
14	Ronnie Warren	Century 21 Judge Fite Co
15	Aaron Wagner	Aaron Wagner Inspections
16	David Keller	Explorer Home Inspection
17	Debbie Copeland	RE/MAX, CrossRoad, REALTORS
17	Larry Hollingsworth	Longhorn Ranch Properties
17	Marshall Lowe	Marshall Lowe Real Estate
18	Kevin Maxwell	Trinity Country Real Estate
21	Coltin Black	The Platinum Group Real Estate
21	Maggie Burgess	Possum Kingdom Real Estate
22	Ashley Hammack	Fidelity Ntl Title-The Baker Firm
25	Becky Streff	Kirk McDonald, REALTORS®
25	Misty Barkey	Bonita Realty Team
26	Lorna Whitfield	Century 21 Lynch Legacy
28	Greg Mach	Living Real Estate Group
28	Richard Hunter	Source One Real Estate

GMWAR Mission Statement

The Greater Metro West Association of REALTORS® exists for creating value and an environment that enhances: informed membership, real estate information resource, active community contributors,